

# Mergers, Acquisitions and Divestitures

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At Gordon Arata Montgomery Barnett, our clients call on us to advise them through every stage of a merger, acquisition, divestiture, spin off or joint venture transaction, confident in the skills and experience we bring to the table. Whether representing a client in the auction sale of its assets or a strategic purchase of complementary assets, our team helps our clients achieve their business goals through novel and effective approaches. We counsel our clients on the transactional risks and complexities while balancing those risks with the client's targeted objective. On each transaction, our attorneys meet and creatively resolve the legal, regulatory and business challenges our clients face, always with an eye to preserving their bottom line. We counsel on the unique challenges our clients encounter when acquiring a company or assets to enter a new industry or to strengthen its market position in its current field.

Our team guides our clients, whether buyer, seller or intermediary, from selecting the deal team and due diligence through the closing. We work hand in hand with investment bankers and marketers, in-house due diligence teams and financial advisors. We also act as local counsel in multi-state or international transactions for due diligence, drafting and negotiating, working together with lead counsel to ensure efficient representation.

In structuring and documenting transactions, our attorneys have negotiated and prepared asset purchase agreements, stock purchase agreements, merger agreements, transition services agreements, confidentiality agreements, term sheets, due diligence reports, side letters and regulatory filings.

Some of our recent engagements have included representing:

- A public international company in its sale of \$1+ billion of producing oil and gas assets located in Louisiana
- A Louisiana bank holding company in its merger to form a bank holding company with over \$600 million in consolidated assets
- A chemical company in the divestiture of a synthetic rubber company in Louisiana and the acquisition of another rubber plant in Texas
- A startup energy company in its acquisition of a producing offshore federal lease

- An international beverage company in its acquisition of interests in a regional spirits company
- An individual sole shareholder in the sale of her regional industrial repair and maintenance company
- A New York-based financial services company in its acquisition of a regional competitor
- A global chemical company in its acquisition of two catalyst plants in Louisiana